Desired Community Condition(s)

Residents are healthy and have access to health care, mental health care, and recreation.

Program Strategy: AFFORDABLE AND QUALITY GOLF

44501

Provide affordable & quality golf

Department: PARKS AND RECREATION

Service Activities

Golf Strategic Support

Los Altos Golf Course

Arroyo del Oso Golf Course

Puerto del Sol Golf Course

Ladera Golf Course

Strategy Purpose and Description

The purpose of this program strategy is to plan for, manage and oversee the development and operations of affordable and quality golf. Golf Management Division (an enterprise division of Parks and Recreation) is responsible for four City owned golf courses totaling 90 holes (three 27 hole courses and one 9 hole course). These City golf courses provide opportunities for public golfing at the lowest cost in the metropolitan area. During peak tee times (weekends and holidays) all courses operate at maximum capacity. These courses provide a high quality, affordable public golf experience as is reflected in the volume of play and positive feedback on course conditions from the golfing public.

Changes and Key Initiatives

Changes and Key Initiatives: The Golf Management Division continues to work toward reduction in water use through a number of water conservation initiatives. The division has a 5 year plan that is continually updated. The division will continue to follow the recommendations of that plan in FY/04 within budget means. The division has finalized plans to make all facilities at the golf courses ADA accessible. A new clubhouse has been constructed at the Ladera Golf Course, which completes the ADA compliance at this facility. Final plans for a new clubhouse at Los Altos Golf Course are being drafted. Los Altos clubhouse construction is scheduled to begin in the spring of 2004 and should be completed in the winter of 2004. Golf course improvements (plantings, replacements, repairs) continue at all sites to ensure that public needs are addressed. Reduced green fee rates, during daily low traffic hours and for senior citizens, were initiated in FY/01 and will continue in FY/04, in an effort to increase revenue as well as provide affordable golf.

Priority Objectives

Input Measure (\$000's)

| 2001 | 681 | 681 GOLF OPERATING FUND | 3,392 |
|------|-----|-------------------------|-------|
| 2002 | 681 | 681 GOLF OPERATING FUND | 3,389 |
| 2003 | 681 | 681 GOLF OPERATING FUND | 3,125 |
| 2004 | 681 | 681 GOLF OPERATING FUND | 3,276 |
| 2005 | 681 | 681 GOLF OPERATING FUND | 3,406 |

The quality of the golfing experience remains as high as possible

On-site golfer satisfaction survey

2001

see notes

Results of the Citizen
Satisfaction Survey show that
80% of households that reported
COA golf course use, rate golf
course maintenance as excellent
or good. Additionally, 22.6% of
those golf course users are from
middle income households. This
makes a combined total of
56.2% of city golf course users
coming from middle and low
income households. These
results indicate that the City golf
courses provide affordable and
quality golf.

2002 see notes

Results of the Citizen
Satisfaction Survey show that
80% of households that reported
COA golf course use, rate golf
course maintenance as excellent
or good. Additionally, 22.6% of
those golf course users are from
middle income households. This
makes a combined total of
56.2% of city golf course users
coming from middle and low
income households. These
results indicate that the City golf
courses provide affordable and
quality golf.

2003 see notes

The on-site satisfaction survey shows: 87% of the golfers surveyed rated the overall quality of the golfing experience as good/excellent. Additionally, 80% of the golfers rated the overall golf course maintenance as good/excellent. Of the golfers surveyed, 71% consider COA golf courses to be better than or equal to other Albuquerque area golf courses. Price and convenience of COA golf courses were reported to be important considerations by the vast majority of golfers surveyed.

The on-site satisfaction survey shows: 89% of the golfers surveyed rated the overall quality of the golfing experience as good/excellent (58%-good, 31%-excellent). Additionally, 73% of the golfers rated the overall golf course maintenance as good/excellent with only 2% poor rating. Of the golfers surveyed, 69% consider COA golf courses to be better than or equal to other Albuquerque area golf courses. Price and convenience of COA golf courses were reported to be important considerations by the vast majority of golfers surveyed. The survey also showed that 67% of golfers do not support further turf reductions while 73% believe that it would have a moderate to severe impact on their game and 56% reported that they would be more likely to play at other area golf courses if the pace of play was slowed due to turf reductions.

2005 see notes

| Strategy Outcome | Measure | Year | Project | Mid Year | Actual | Notes |
|--|--|------|-----------|----------|--------|---|
| Provide affordable golf by being competitive with other area courses | Annually survey green fee rates of other metropolitan golf courses for comparison to City of Albuquerque golf courses. Weekday rates. | 2001 | see notes | | | City Weekday- \$16.25, City Weekend- \$17.25, Area Courses- \$14.50-\$40 |
| | | 2002 | see notes | | | City Weekday -\$16.50/\$17.00, City Weekend- \$17.25/\$18.25, Area Courses-\$19-\$100 |
| | | 2003 | see notes | | | City Weekday-\$17.00, City Weekend-\$18.25, Area Courses- \$19-\$100 |
| | | 2004 | see notes | | | City Weekday -\$17.00, City Weekend \$18.25, Area Courses- \$19-\$125 |
| | | 2005 | see notes | | | |

Parent Program Strategy: AFFORDABLE AND QUALITY GOLF

Department: PARKS AND RECREATION

Service Activity: Golf Strategic Support

4410000

Service Activity Purpose and Description

The purpose of this service activity is:

Overseeing the complete maintenance operation of the City's four high performance, quality golf courses and clubhouses. Planning, development and maintenance of programs including the Point of Sales system used by the concessionaires and managing professionals.

Supervising and training of all golf employees. Management of concession contracts. Training of all concessionaires with our point of sales program.

Providing a professional level of accounting in receivables and payables. Perform complex financial reports for various programs.

Providing monthly billings for renewals of the annual golf passes.

Auditing monthly concessionaire reports. Assisting outside auditors.

Turf maintenance includes tees, greens, and sand traps is an ongoing process. To date all daily and major maintenance has been completed eg: mowing, watering, fertilization, aerification, daily set up and preparation of the entire golf course for play.

Total number of sand traps: 181 Total number of tee boxes: 90 Total green acres: 15 Total turf acres: 492

Changes and Key Initiatives

FY05

- 1. Work toward finalizing ADA compliance at all of the City golf course facilities.
- 2. Improve the City's golf program by updating and implementing a revised Five Year Plan.
- 3. Construct Los Altos Golf Course clubhouse by April 2005.
- 4. Continue to offer reduced green fee rates during daily low traffic hours and to senior citizens in an effort to increase revenue as well as provide affordable golf. This program was first initiated in FY01.
- 5. Continue to work within the Council approved FY05 Enterprise Budget and work toward a reduction in water use through a number of water conservation initiatives.
- 6. In FY05, a revised Customer Service Survey needs to be prepared to provide updated information concerning public satisfaction levels with the programs and facilities.

Input Measure (\$000's)

| 2002 | 681 | 681 GOLF OPERATING FUND | 634 |
|------|-----|----------------------------|-----|
| 2003 | 681 | 681 GOLF OPERATING FUND | 485 |
| 2004 | 681 | 681 GOLF OPERATING FUND | 516 |
| 2005 | 681 | 681 GOLF OPERATING FUND | 575 |

Strategic Accomplishments

FY/04: 1. Continue to offer reduced green fee rates during daily low traffic hours and to senior citizens in an effort to increase revenue as well as provide affordable golf.

- 2. Continued water conservation efforts and turf reduction.
- 3. Continued to operate and maintain quality golf courses within the Council Adopted Enterprise Budget.

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|-------------------------------|------|-----------|----------|---------|--|
| APS student comp rounds | 2001 | 10,200 | 5,100 | 10,200 | |
| | 2002 | 10,200 | 5,100 | 10,200 | |
| | 2003 | 10,200 | 5,100 | 10,200 | |
| | 2004 | 10,200 | 5,100 | 10,200 | APS golf season runs February through May of each year. |
| APS Comp Rounds | 2005 | 10,200 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Overall customer satisfaction | 2001 | | | | An on-site golfer satisfaction survey will be conducted. |
| | 2002 | see note | | | An on-site golfer satisfaction survey has been conducted. |
| | 2003 | see note | | | The on-site satisfaction survey shows: 87% of the golfers surveyed rated the overall quality of the golfing experience as good/excellent. Additionally, 80% of the golfers rated the overall golf course maintenance as good/excellent. Of the golfers surveyed, 71% consider COA golf courses to be better than or equal to other Albuquerque area golf courses. Price and convenience of COA golf courses were reported to be important considerations by the vast majority of golfers surveyed. |
| | 2004 | see note | | | An on-site survey was conducted in FY04 along with mailing surveys to all annual pass holders. Results of the survey will be completed Fall 2004. |
| | 2005 | see note | | | In FY05 (fall 2004) Citizen Satisfaction Survey will be completed. |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Rounds played | 2001 | 394,000 | 179,646 | 358,682 | |
| | 2002 | 381,000 | 188,661 | 359,115 | |
| | 2003 | 386,000 | 168,211 | 331,514 | |
| | 2004 | 325,000 | 158,111 | 313,664 | The national trend shows a decline in golf. |
| | 2005 | 325,000 | | | |

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|---------------------|------|-----------|----------|---------|---|
| Water per acre feet | 2001 | 1650 | | 1831 | |
| | 2002 | 2,027 | | | |
| | 2003 | 1,650 | | 1862.35 | |
| | 2004 | 1,650 | 1,043 | 1,992 | The highest recorded temperatures in the last 30 years were experienced in July of FY04. Several single day records were broken in the month of August as well. Precipitation levels for July through December have been below average. |
| | 2005 | 1,650 | | | |

Parent Program Strategy: AFFORDABLE AND QUALITY GOLF

Department: PARKS AND RECREATION

Service Activity: Los Altos Golf Course

4411000

Service Activity Purpose and Description

Complete golf course maintenance for Los Altos Golf Course site. Maintain the course in a manner which the public golfer may experience the best possible golf offered by the city. This service activity captures the cost of all maintenance and service provided by the city in order to keep this golf course operational.

Turf maintenance includes tees, greens, and sand traps is an ongoing process. To date all daily and major maintenance has been completed eg: mowing, watering, fertilization, aerification, daily set up and preparation of the entire golf course for play.

Total number of sand traps: 45 Total number of tee boxes: 27 Total green acres: 3.8 Total turf acres: 128

Changes and Key Initiatives

FY05: 1. Continue to maintain and operate the golf course within Council adopted budget and at a high level of satisfaction for users.

- 2. Construction of the clubhouse started August 2004, the renovation of the clubhouse will be completed April 2005.
- 3. Continue to implement water conservation techniques when feasible.

Input Measure (\$000's)

| 2002 | 681 | 681 GOLF OPERATING FUND | 693 |
|------|-----|----------------------------|-----|
| 2003 | 681 | 681 GOLF OPERATING FUND | 597 |
| 2004 | 681 | 681 GOLF OPERATING FUND | 617 |
| 2005 | 681 | 681 GOLF OPERATING FUND | 613 |

Strategic Accomplishments

FY04

- 1. The design and bidding for the golf clubhouse was completed.
- 2. Continue to operate and maintain quality golf course within the Council Adopted Budget.
- 3. Implement water conservation efforts as the budget permitted.

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|-------------------------|------|-----------|----------|--------|---|
| APS student comp rounds | 2001 | 2,500 | 1,250 | 2,500 | |
| | 2002 | 2,500 | 1,250 | 2,500 | |
| | 2003 | 2,500 | 1,250 | 2,500 | |
| | 2004 | 2,500 | 1,250 | 2,500 | APS golf season runs February through May of each year. |
| | 2005 | 2,500 | | | |

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|---------------------|------|-----------|----------|--------|---|
| Rounds played | 2001 | 100,000 | 47,471 | 96,054 | |
| | 2002 | 100,000 | 51,062 | 96,532 | |
| | 2003 | 98,000 | 45,303 | 90,569 | |
| | 2004 | 80,000 | 42,753 | 82,526 | |
| | 2005 | 80,000 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Water per acre feet | 2001 | 433 | | 461 | |
| | 2002 | 490 | | | |
| | 2003 | 433 | 258.66 | 472.63 | |
| | 2004 | 433 | 244 | 471 | The highest recorded temperatures in the last 30 years were experienced in July of FY04. Several single day records were broken in the month of August as well. Precipitation levels for July through December have been below average. |
| | 2005 | 433 | | | |

Parent Program Strategy: AFFORDABLE AND QUALITY GOLF

Department: PARKS AND RECREATION

Service Activity: Arroyo del Oso Golf Course

4412000

Service Activity Purpose and Description

Complete golf course maintenance for the Arroyo del Oso Golf Course site. Maintain the course in which the public golfer may experience the best possible golf offered by the city. This service activity captures the cost of all maintenance and service provided by the city in order to keep this golf course operational.

Turf maintenance includes tees, greens, and sand traps is an ongoing process. To date all daily and major maintenance has been completed eg: mowing, watering, fertilization, aerification, daily set up and preparation of the entire golf course for play.

Total number of sand traps: 59 Total numbre of tee boxes: 27 Total green acres: 4.6 Total turf acres: 154

Changes and Key Initiatives

FY05: 1. Continue to maintain and operate the golf course within Council adopted budget and at a high level of satisfaction for users.

2. Continue to implement water conservation techniques when feasible (the Irrigation Plans for the renovation of the existing irrigation system have been completed, though the renovation has not occurred due to a lack in funding).

Input Measure (\$000's)

| 2002 | 681 | 681 GOLF OPERATING FUND | 896 |
|------|-----|----------------------------|-------|
| 2003 | 681 | 681 GOLF OPERATING FUND | 877 |
| 2004 | 681 | 681 GOLF OPERATING FUND | 959 |
| 2005 | 681 | 681 GOLF OPERATING FUND | 1,007 |

Strategic Accomplishments

FY04: 1. Completed renovation of meeting room and restrooms for ADA compliance.

- 2. Continue to operate and maintain quality golf course within the Council Adopted Budget.
- 3. Implement water conservation efforts as the budget permitted.

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|-------------------------|------|-----------|----------|--------|---|
| APS student comp rounds | 2001 | 3,500 | 1,750 | 3,500 | |
| | 2002 | 3,500 | 1,750 | 3,500 | |
| | 2003 | 3,500 | 1,750 | 3,500 | |
| | 2004 | 3,500 | 1,750 | 3,500 | APS golf season runs February through May of each year. |
| | 2005 | 3,500 | | | |

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|---------------------|------|-----------|----------|---------|---|
| Rounds played | 2001 | 140,000 | 64,011 | 127,274 | |
| | 2002 | 135,000 | 65,061 | 124,713 | |
| | 2003 | 135,000 | 59,385 | 116,255 | |
| | 2004 | 115,000 | 57,635 | 114,896 | |
| | 2005 | 115,000 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Vater per acre feet | 2001 | 517 | | 607 | |
| | 2002 | 706 | | | |
| | 2003 | 517 | | 622.15 | |
| | 2004 | 517 | 355 | 687 | The highest recorded temperatures in the last 30 years were experienced in July of FY04. Several single day records were broken in the month of August as well. Precipitation levels for July through December have been below average. |
| | 2005 | 517 | | | |

Parent Program Strategy: AFFORDABLE AND QUALITY GOLF

Department: PARKS AND RECREATION

Service Activity: Puerto del Sol Golf Course

4413000

Service Activity Purpose and Description

Complete golf course maintenance for the Puerto del Sol Golf Course site. Maintain the course in which the public golfer may experience the best possible golf offered by the city. This service activity captures the cost of all maintenance and service provided by the city in order to keep this golf course operational.

Turf maintenance includes tees, greens, and sand traps is an ongoing process. To date all daily and major maintenance has been completed eg: mowing, watering, fertilization, aerification, daily set up and preparation of the entire golf course for play.

Total number of sand traps: 22 Total number of tee boxes: 9 Total green acres: 1.6 Total turf acres: 70

Changes and Key Initiatives

FY05: 1. Continue to maintain and operate the golf course within Council adopted budget and at a high level of satisfaction for users.

- 2. Continue to implement water conservation techniques when feasible (the Irrigation Plans for the renovation of the existing irrigation system have been completed, though the renovation has not occurred due to a lack in funding).
- 3. Continue to work toward ADA compliance in the clubhouse facility.
- 4. Continue to work with the COA Water Board concerning reuse water being extended to the golf course.

Input Measure (\$000's)

| • | npat m | caca, c | (40000) | |
|---|--------|---------|----------------------------|-----|
| 2 | 2002 | 681 | 681 GOLF OPERATING FUND | 489 |
| 2 | 2003 | 681 | 681 GOLF OPERATING FUND | 484 |
| 2 | 2004 | 681 | 681 GOLF OPERATING FUND | 505 |
| 2 | 2005 | 681 | 681 GOLF OPERATING FUND | 516 |

Strategic Accomplishments

FY/04: 1. Started the renovated the restrooms for ADA compliance.

- 2. Continue to operate and maintain quality golf course within the Council Adopted Budget.
- 3. Implement water conservation efforts as the budget permitted.

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|-------------------------|------|-----------|----------|--------|---|
| APS student comp rounds | 2001 | 700 | 350 | 700 | |
| | 2002 | 700 | 350 | 700 | |
| | 2003 | 700 | 350 | 700 | |
| | 2004 | 700 | 350 | 700 | APS students comprise approximately 50% of the comp rounds. APS golf season runs February through May of each year. The measure should be changed to "Comp Rounds". |
| | 2005 | 700 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Rounds played | 2001 | 62,000 | 28,634 | 57,068 | |
| | 2002 | 61,000 | 31,116 | 58,905 | |
| | 2003 | 61,000 | 28,918 | 55,138 | |
| | 2004 | 55,000 | 25,734 | 56,278 | |
| | 2005 | 55,000 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Water per acre feet | 2001 | 233 | | 259 | |
| | 2002 | 288 | | | |
| | 2003 | 233 | | 261.39 | |
| | 2004 | 233 | 154 | 286 | The highest recorded temperatures in the last 30 years were experienced in July of FY04. Several single day records were broken in the month of August as well. Precipitation levels for July through December have been below average. |
| | 2005 | 233 | | | |

Parent Program Strategy: AFFORDABLE AND QUALITY GOLF

Department: PARKS AND RECREATION

Service Activity: Ladera Golf Course

4414000

Service Activity Purpose and Description

Complete golf course maintenance for the Ladera Golf Course site. Maintain the course in which the public golfer may experience the best possible golf offered by the city. This service activity captures the cost of all maintenance and service provided by the city in order to keep this golf course operational.

Turf maintenance includes tees, greens, and sand traps is an ongoing process. To date all daily and major maintenance has been completed eg: mowing, watering, fertilization, aerification, daily set up and preparation of the entire golf course for play.

Total number of sand traps: 55 Total number of tee boxes: 27

Total green acres: 5.0

Total turf acres: 132 was 140 in 2001 and 139 in 2003

Changes and Key Initiatives

FY05: 1. Continue to maintain and operate the golf course within Council adopted budget and at a high level of satisfaction for users.

- 2. Continue to implement water conservation techniques when feasible
- 3. Complete driving range renovations by constructing a new teaching tee.
- 4. Implement \$150,000 2004 State Grant, the funds will be used to seed and renovate the golf course (including tee boxes).

Input Measure (\$000's)

| 2002 | 681 | 681 GOLF OPERATING FUND | 677 |
|------|-----|----------------------------|-----|
| 2003 | 681 | 681 GOLF OPERATING FUND | 682 |
| 2004 | 681 | 681 GOLF OPERATING FUND | 679 |
| 2005 | 681 | 681 GOLF OPERATING FUND | 695 |

Strategic Accomplishments

FY/04: 1. Continued to maintain and operate the golf course within Council adopted budget and at a high level of satisfaction for users

- 2. Continue to operate and maintain quality golf course within the Council Adopted Budget.
- 3. Implement water conservation efforts as the budget permitted.
- 4. As part of the 2005 State Legislature, recieved \$150,000 State Grant for renovation of the golf course.

| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
|-------------------------|------|-----------|----------|--------|---|
| APS student comp rounds | 2001 | 2,500 | 1,250 | 2,500 | |
| | 2002 | 2,500 | 1,250 | 2,500 | |
| | 2003 | 2,500 | 1,250 | 2,500 | |
| | 2004 | 2,500 | 1,250 | 2,500 | APS golf season runs February through May of each year. |
| | 2005 | 2,500 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Rounds played | 2001 | 92,000 | 39,530 | 78,286 | |
| | 2002 | 85,000 | 41,422 | 78,636 | |
| | 2003 | 92,000 | 34,492 | 69,267 | |
| | 2004 | 75,000 | 31,906 | 64,964 | |
| | 2005 | 75,000 | | | |
| Quality Measures | Year | Projected | Mid-Year | Actual | Notes |
| Nater per acre feet | 2001 | 467 | | 504 | |
| | 2002 | 542 | | | |
| | 2003 | 467 | 246.61 | 506.18 | |
| | 2004 | 467 | 290 | 547 | The highest recorded temperatures in the last 30 years were experienced in July of FY04. Several single day records were broken in the month of August as well. Precipitation levels for July through December have been below average. |
| | 2005 | 467 | | | |